

Centre for Border Co-operation

In cooperation with:







Regional DevelopmentCenter for Inter-BalkanAgency, KorcaCooperation, Kozani

Regional Enterprise Support Agency, Bitola

Training of Administrative Experts and Working Group Representatives Ohrid, 08 - 09 June 2005

TRANS-FRONTIER INSTITUTION BUILDING PROJECT FOR THE PRESPA/OHRID REGION 2003-2005 TOWARDS THE ESTABLISHMENT OF THE EUROREGION

Working Group Report

Contents:

- I. Background
- II. General Conclusions
- III. Agenda
- **IV.** List of Participants
- V. Annex A: Development Priorities: Problem Analysis

Contact Person : Mr. Johannes Busse Project Manager Centre for Border Co-operation EastWest Institute Mobile: +389 75 424 923 Tel/Fax: +389 46 269 537 E-mail: jbusse@ewi.info Website: http://cbc.ewi.info



Centre for Border Co-operation

I. Background

The Training Workshop of Administrative Experts and Prespa/Ohrid Working Group formed part of a series of meetings and trainings on the elaboration of development priorities of the Prespa/Ohrid region for the period 2005 – 2007. The Training Workshop was predicated upon recommendations made by the Prespa/Ohrid Euroregion council representing local and regional authorities in the Prespa/Ohrid region. The Council met for the first time on 01 June 2005 in Florina, Greece, where members defined framework development priorities for the region. They decided that these recommendations should be elaborated by administrative experts from the local and regional authorities as well as other stakeholders, especially representatives from the Prespa/Ohrid Working Groups on Higher Education, NGO Development and Tourism. It was further resolved to invite an experienced trainer in Strategic Planning and Project Development to guide the elaboration process.

comprised development goals in the area of infrastructure, business, tourism, education, health and NGO development as well as the strengthening of institutionalised cooperation procedures and environmental/resource management. Each council member appointed at least one administrative expert who, together with other stakeholders, came together for two days in Ohrid to work with the trainer Mr. Predrag Cveticanin from the University of Nis.

II. General Conclusions

The Council meeting started with welcoming words from Ms. Sasha Havlicek, the Senior Director of the EastWest Institute's Centre for Border Co-operation and the Mayor of Ohrid who emphasized the importance of planning the coming period of cross border development as comprehensively and systematically as possible and institutionalise relations further in the future. Ms. Havlishek pointed out that EU assistance for the region is increasing while other donor money is waning. The EU, as other donors, increasingly demands well planned and well argued projects that are embedded in a broader development framework.

Mr. Cveticanin, thus, introduced the participants to strategic planning especially problem analysis and solution finding. The participants split in three groups that discussed and elaborated the most important problems of their communities. The findings were presented to the panel and categorized into main focal action points:

The lack of Political Co-operation manifests itself in inadequate visa regimes and border management and the lack of basic physical infrastructure. The latter in turn result in underdeveloped economic and educational links and unemployment.



Centre for Border Co-operation

Mr. Cveticanin encouraged the participants in a second step to develop strategic visions based on the problem analysis, that may be presented to political decision makers at the second Council Meeting from 14 – 15 June 2005 in Bitola. A comprehensive problem analysis can be found in Annex to this report.

III. Agenda

Venue: Hotel Millenium, Ohrid

DAY 1, 08 June 2005

10.00 (local time): Arrival of Participants

- 10.15 Welcoming Notes
 - Ms. Sasha Havlicek, Senior Director of the Centre for Border Co-operation, EastWest Institute
 - Mr. Alexander Petreski, Mayor of Ohrid (tbc)
- 10.30 Introduction to the Workshop*Mr. Predrag Cveticanin, University of Nis*
- 11.00 First Working Session: Strategic Planning, SWOT and GAP analysis
- 12.15 Second Working Session: Action Planning
- 13.30 Lunch
- 14.30 Third Working Session: The Logical Framework Approach
- 15.45 Coffee Break
- 16.15 Practical Exercise: The LFA Matrix: Logic of Intervention, Assumptions & Risks
- 18.00 Dinner

DAY 2: 09 June 2005

- 9.30 Practical Excercise: The LFA Matrix: Indicators and Sources of Verification
- 11.00 Coffee Break
- 11.30 Practical Exercise: Euroregion Workplan Elaboration and Working Group Projects
- 13:00 Lunch
- 14.00 Practical Exercise: Euroregion Workplan Elaboration and Working Group Projects
- 15.00 Coffee Break
- 15.30 Practical Exercise: Euroregion Workplan Elaboration and Working Group Projects
- 16.30 Closing Session and Outlook
- 17.00 Departure of Participants



Centre for Border Co-operation

IV. List of Participants

Tutor Mr. Predrag Cveticanin, Lecturer, University of Nis; OGI p.cveticanin@ogi.org.yu

Prefecture of Florina Mr. Georgios Blagas, Project Advisor

Prefecture of Kastoria *Mr. Pashalis Ikonomidis, Director of the Development Office* pasikonom@yahoo.gr

Municipality of Korca Ms. Enola Stermolli, Municipality of Korca

Municipality of Erseka Ms. Anna Gutierez - Peace Corps Volunteer Annalissa76@yahoo.com

Municipality of Ohrid Mr. Aleksandar Petreski, Mayor Ms. Ljupka Maslova, Advisor ohrlgp@mt.net.mk

Municipality of Resen Ms. Daniela Apostolovska, Advisor, International Relations danniela@freemail.com.mk

Municipality of Struga Mr. Vladislav Zupan, Project Coordinator vladislav_zupan@mt.net.mk

Municipality of Prilep *Mr. Alexander Talimdzioski, Advisor* Talimgioski_prilep@yahoo.com

University Korca Mr. Ilo Shano, International Office Ishano40@hotmail.com

University of Bitola Mr. Alexander Blazeski ablazeski@yahoo.com



Centre for Border Co-operation

CIBC

Mr. Simanopoulos Antonios, Board Member Mr. Nikos Sketas, Finance Expert cibc@otenet.gr

RDA

Ms. Mariela Trako, Marketing Manager aurelrda@abissnet.com.al

RESC Ms. Elena Damjanovska, Administrative Staff draganrcbt@mt.net.mk

CTP Ms. Gabriela Scheiner, Director ctprespa@can.gr

EWI

Ms. Sasha Havlicek, Senior Director, Centre for Border Co-operation Mr. Johannes Busse, Project Manager, Centre for Border Co-operation Ms. Marija Dojranska, Project Assistant, Centre for Border Co-operation prespa-ohrid@ewi.info

V. Annex

Development Priorities for the Prespa/Ohrid Region Problem Analysis Elaborated by Local Authority Administrative Experts and Working Group Members from 08 – 09 June 2005 in Ohrid

Identification of Problems in the Prespa/Ohrid Region hampering Cross-Border Co-Operation

Political Co-operation

Need to improve neighborhood relations Slow proceeding of the issuing of visas at consulate in Korca and Skopje No border crossing at Agios Germanos - Markova Noga No Greek consulate in Bitola

Tourism

Lack of information connected with cultural and natural attractions that could be presented Lack of access to the countries (border crossings are time consuming) Lack of inexpensive accommodation Lack of entertainment and cultural activities Lack of transport (lake bus, lake boat) Lack of joint projects in tourism



Centre for Border Co-operation

Lack of standardization of tourism facilities Lack of international promotion of the region No web tool for booking available Lack of promotional materials (maps, guides...) Lack of trained human resources (tour guides, rescue teams, tourist staff...) Lack of joint ventures of tourist agencies No easily recognizable road indicators

University collaboration

Too little cooperation between the universities Lack of cross border info on curriculum Too few staff exchanges Too few student exchanges No joint research work Too few common meetings, workshops and summer schools Only small number of joint EU funded projects

Business

Lack of information on cooperative legislation and trafficking of goods Lack of information on the available funding, donors and credit lines Lack of info on what companies are active (their industrial capacities, and other characteristics – no directory) Lack of common fairs Problems of communication (language) No smart visas and special cross border passes for business people Lack of appropriate translations of labels No information on available seasonal jobs

NGOs

Overlapping of projects Little coordination of NGO activity NGOs not working together on specific issues Lack of equipment No support centers in Albanian and Greece No sufficient funding Little communication No collaboration of development institutions No NGO Council Problems with visas Little transparency of NGO activities No certification programs Lack of cooperation with local and governmental authorities Not enough media coverage of NGO No study of institutional capacities

Culture

No database on cultural monuments



Centre for Border Co-operation

No database of cultural events, festivals, No database on spoken traditions Declining of the use of traditional handicrafts Lack to visits to cultural monuments No or few cultural joint ventures and research No regional conference on cultural heritage and its use for development (culture-tourism) Lack of professionalism and clarity of presentations Lack of exchange and collaboration of cultural institutions from three countries Lack of international promotion of the culture of the region Underdeveloped commercial potential of cultural heritage (branding, marketing, shop for handicrafts) Lack of information on the available funding